A3 Communications - Professional Services: SourceWell

		T	I		
		Specify Unit Type -(Ex. Per			
		Hour, Per Person, Per Day,	Unit Pricing Not-		Sourcewell Price -
Professional Services - Category	Service Description	etc.)	to-Exceed	% Discount	Not to Exceed
Install - Standard Labor Rate (8a-5p, M-F)	Service Description	ctcry	to Execeu	70 Discount	110t to Exectu
mistair Standard Eddor Nate (od Sp., WT)	Security Technician - Level 1	Hourly/Tech	\$105.00	10.00%	\$94.50
1t.II. 40II I.l B.I. /5. 0. 44.5\	Security recrimician - Level 1	Trourry, recir	3103.00	10.00%	334.30
Install - After Hours Labor Rate (5p-8a, M-F)			4		A
	Security Technician - Level 1	Hourly/Tech	\$157.50	10.00%	\$141.75
Install - Weekend/Holiday Labor Rate					
	Security Technician - Level 1	Hourly/Tech	\$210.00	10.00%	\$189.00
Install - Standard Labor Rate (8a-5p, M-F)					
	Security Technician - Level 2	Hourly/Tech	\$130.00	10.00%	\$117.00
Install - After Hours Labor Rate (5p-8a, M-F)	,				
mistan - Arter Hours Labor Nate (5p-oa, W-1)	Security Technician - Level 2	Hourly/Tech	\$195.00	10.00%	\$175.50
Land H. Marta additional and a Reference	Security reclinician - Level 2	Hourry, recir	\$195.00	10.00%	\$175.50
Install - Weekend/Holiday Labor Rate					
	Security Technician - Level 2	Hourly/Tech	\$260.00	10.00%	\$234.00
Service/Repair - Standard Labor Rate (8a-5p,					
M-F)	Service Technician	Hourly/Tech	\$150.00	10.00%	\$135.00
Service/Repair - After Hours Labor Rate (5p-					
8a, M-F)	Service Technician	Hourly/Tech	\$225.00	10.00%	\$202.50
Service Repair - Weekend/Holiday Labor		•			
Rate	Service Technician	Hourly/Tech	\$300.00	10.00%	\$270.00
		•			•
Advacned Configuration and Integration	Systems Engineer	Hourly/Tech	\$195.00	10.00%	\$175.50
Project Manager	Project Manager	Hourly/Tech	\$135.00	10.00%	\$121.50
Program Manager	Program Manager	Hourly/Tech	\$195.00	10.00%	\$175.50
rogram manager	Solutions Architect / Design	Trouting reen	\$133.00	10.0070	ψ175150
But a selection but a contract	, ,	11. d / 7 . d	4405.00	40.000/	6475 50
Design and Consultation Services	Engineer	Hourly/Tech	\$195.00	10.00%	\$175.50
	Standard Service & Support	Percent of Project Cost;			
Service Agreement (annual)	Plan	annually	9.00%	10.00%	8.10%
	Preventative Maintenance	Percent of Project Cost;			
Service Agreement Add-on (annual)	Add-on	annually	4.00%	10.00%	3.60%
	Custom	Negotiated			
	Service/Maintenance/Suppo	Negotiatea			
Service Agreement - Custom	rt Plan		NA	10.00%	NA
•		Daniel of Daniel Cont	IVA	10.00%	IVA
Managed Access Control (access control-as-a-		Percent of Project Cost;	40/		40.400/
service)	Access Control-as-a-service	annually	13.50%	10.00%	12.15%
Travel Time	Travel to/from site	Hourly/Tech	\$75.00	10.00%	\$67.50
			Actual Cost of		
Travel - Flight	Travel to/from site	Per Person	Flight	0.00%	Actual Cost of Flight
Travel Tinglit	Traverse, nomente	1 0. 1 0.00		0.0075	7100001 0000 01 118110
Certain public projects may be subject to					
prevailing Davis-Bacon wage					
requirements. Depending on the Davis-					
Bacon wage schedule in any given					
geographic area; the Davis-Bacon					
maximum hourly rate may exceed the					
'Maximum' rates indicated above.					
manification above.					
			•		

Product Name	Product #	Description	Units description - (each, dozen, hour, day, etc)	MSRP or Catalog Pricing	% Discount off MSRP	Sourcewell Price
HALO Smart Sensor (Vape Detection) Equipment and Cloud/Licensing	MSRP Catalog Pricing Available Upon Request	All HALO Smart Sensor (Vape Detection) Equipment and Cloud/Licensing Products available from our company	NA	MSRP - MSRP Catalog Pricing Available Upon Request	5 (for equipment) 0 (for cloud/licensing)	Indicated Percentage Discount off MSRP for all products in this category
Adams Rite (excludes Aperio)	MSRP Catalog Pricing Available Upon Request	All Adams Rite (excludes Aperio) Products available from our company	NA	MSRP - MSRP Catalog Pricing Available Upon Request	53	Indicated Percentage Discount off MSRP for all products in this category
Aiphone	MSRP Catalog Pricing Available Upon Request	All Aiphone Products available from our company	NA	MSRP - MSRP Catalog Pricing Available Upon Request	41	Indicated Percentage Discount off MSRP for all products in this category
Altronix	MSRP Catalog Pricing Available Upon Request	All Altronix Products available from our company	NA	MSRP - MSRP Catalog Pricing Available Upon Request	39	Indicated Percentage Discount off MSRP for all products in this category
AVA	MSRP Catalog Pricing Available Upon Request	All AVA Products available from our company	NA	MSRP - MSRP Catalog Pricing Available Upon Request	26	Indicated Percentage Discount off MSRP for all products in this category
Avigilon ACM	MSRP Catalog Pricing Available Upon Request	All Avigilon ACM Products available from our company	NA	MSRP - MSRP Catalog Pricing Available Upon Request	26	Indicated Percentage Discount off MSRP for all products in this category
Avigilon ACS	MSRP Catalog Pricing Available Upon Request	All Avigilon ACS Products available from our company	NA	MSRP - MSRP Catalog Pricing Available Upon Request	26	Indicated Percentage Discount off MSRP for all products in this category
Avigilon Cameras	MSRP Catalog Pricing Available Upon Request	All Avigilon Cameras Products available from our company	NA	MSRP - MSRP Catalog Pricing Available Upon Request	26	Indicated Percentage Discount off MSRP for all products in this category
Axis	MSRP Catalog Pricing Available Upon Request	All Axis Products available from our company	NA	MSRP - MSRP Catalog Pricing Available Upon Request	8	Indicated Percentage Discount off MSRP for all products in this category
BCD Video	MSRP Catalog Pricing Available Upon Request	All BCD Video Products available from our company	NA	MSRP - MSRP Catalog Pricing Available Upon Request	42	Indicated Percentage Discount off MSRP for all products in this category
Bosch (varies by product category)	MSRP Catalog Pricing Available Upon Request	All Bosch (varies by product category) Products available from our company	NA	MSRP - MSRP Catalog Pricing Available Upon Request	varies by product category	Indicated Percentage Discount off MSRP for all products in this category
Ceia - Opengate	MSRP Catalog Pricing Available Upon Request	All Ceia - Opengate Products available from our company	NA	MSRP - MSRP Catalog Pricing Available Upon Request	0	Indicated Percentage Discount off MSRP for all products in this category
Corbin Aperio Products IN100 - CL33100 Cylindrical/ML20100 , ML20200 Mortiseo/FE66100/ BL66100/MP66100/ED5000N	MSRP Catalog Pricing Available Upon Request	All Corbin Aperio Products IN100 - CL33100 Cylindrical/ML20100, ML20200 Mortiseo/FE66100/BL66100/MP66100/E D5000N Products available from our company	NA	MSRP - MSRP Catalog Pricing Available Upon Request	39	Indicated Percentage Discount off MSRP for all products in this category
Corbin Closers Heavy Duty/Standard Duty - DC8000/DC6000/DC3000	MSRP Catalog Pricing Available Upon Request	All Corbin Closers Heavy Duty/Standard Duty - DC8000/DC6000/DC3000 Products available from our company	NA	MSRP - MSRP Catalog Pricing Available Upon Request		Indicated Percentage Discount off MSRP for all products in this category
Corbin Components, Parts, Accessories	MSRP Catalog Pricing Available Upon Request	All Corbin Components, Parts, Accessories Products available from our company	NA	MSRP - MSRP Catalog Pricing Available Upon Request	36	Indicated Percentage Discount off MSRP for all products in this category

				MSRP - MSRP	Indicated Percentage
				Catalog Pricing	Discount off MSRP for
	MSDD Catalog Drising	All Corbin Electronic Accessories Products			all products in this
	MSRP Catalog Pricing			Available Upon	
Corbin Electronic Accessories	Available Upon Request	available from our company	NA	Request 4	L category
Corbin Exit Devices STD 24HR					
Quick Ship Exit Devices/Exit		All Corbin Exit Devices STD 24HR Quick			
Trims/Mullions -		Ship Exit Devices/Exit Trims/Mullions -		MSRP - MSRP	Indicated Percentage
ED2000/ED4000/ED5000/ED3		ED2000/ED4000/ED5000/ED3000/ED700		Catalog Pricing	Discount off MSRP for
000/ED7000/FE5400S/Mullion	MSRP Catalog Pricing	0/FE5400S/Mullions Products available		Available Upon	all products in this
S	Available Upon Request	from our company	NA	·	category
					,
Corbin Grade 1 & 2 Bored					
Locks/Grade 1					
Mortise/Specialty					
Locks/Deadlocks					
		All Carbin Crade 1 8 3 David Lastra/Crade			
CL3100/CL3300/CLX3300/CL3		All Corbin Grade 1 & 2 Bored Locks/Grade			
3900/CL3500/CK4300 -		1 Mortise/Specialty Locks/Deadlocks			
CL3800/CK4400 -		CL3100/CL3300/CLX3300/CL33900/CL35			
ML2000/ML20900 &		00/CK4300 - CL3800/CK4400 -			
ML2000/ML20900 Museo/ML		ML2000/ML20900 &			
20600NAC -		ML2000/ML20900 Museo/ML20600NAC -			
HP3000/CLX3300 x BHSS/ML2		HP3000/CLX3300 x BHSS/ML2000 x BHSS-		MSRP - MSRP	Indicated Percentage
000 x BHSS-BLSS-HSS-HPSK -		BLSS-HSS-HPSK -		Catalog Pricing	Discount off MSRP for
DL2200/DL3000/DL3200/DL4	MSRP Catalog Pricing	DL2200/DL3000/DL3200/DL4100		Available Upon	all products in this
100	Available Upon Request		NA	·	
Corbin Integrated Wired -	Available opoli Request	Products available from our company	INC	Request 6:	2 category
_		All Carbin Internated Miller J. Access 200			
Access 600 Series - SE		All Corbin Integrated Wired - Access 600			
LP10/SN Series		Series - SE LP10/SN Series			
ML20600 Series Mortise Lock/		ML20600 Series Mortise Lock/CL33600 Se		MSRP - MSRP	Indicated Percentage
CL33600 Series Cylindrical Loc		ries Cylindrical Lock/ED5000N x 9600 Seri		Catalog Pricing	Discount off MSRP for
k/ED5000N x 9600 Series Exit	MSDD Catalog Brising	es Exit Devic Products available from our			all products in this
	MSRP Catalog Pricing			Available Upon	· ·
Devic	Available Upon Request	company	NA	Request 4	category
Corbin IP Enabled					
IN120/IN220 -					
CL33100 Cylindrical/ML20100		All Corbin IP Enabled IN120/IN220 -			
, ML20200		CL33100 Cylindrical/ML20100, ML20200		MSRP - MSRP	Indicated Percentage
Mortiseo/FE66100/BL66100/		Mortiseo/FE66100/BL66100/MP66100/E			Discount off MSRP for
				Catalog Pricing	
MP66100/ED5000N x 9100 Exi		D5000N x 9100 Exits Products available		Available Upon	all products in this
ts	Available Upon Request	from our company	NA	Request 3	category
				MSRP - MSRP	Indicated Percentage
				Catalog Pricing	Discount off MSRP for
	MSRP Catalog Pricing	All Exacqvision Products available from		Available Upon	all products in this
Exacqvision	Available Upon Request	our company	NA	·	category
Lxacqvision	Available Opon Request	our company	INA	nequest	category
				MSRP - MSRP	Indicated Percentage
					J
				Catalog Pricing	Discount off MSRP for
	MSRP Catalog Pricing	All Falcon Products available from our		Available Upon	all products in this
Falcon	Available Upon Request	company	NA	Request 5:	2 category
				MSRP - MSRP	Indicated Percentage
				Catalog Pricing	Discount off MSRP for
	MSRP Catalog Pricing	All Fargo Products available from our		Available Upon	all products in this
5		_	l _{NIA}	·	
Fargo	Available Upon Request	company	NA	Request 39	category
	1	Ti control of the con	1	1	
				MSRP - MSRP	Indicated Percentage
				MSRP - MSRP Catalog Pricing	Indicated Percentage Discount off MSRP for
	MSRP Catalog Pricing	All Feenics Products available from our		Catalog Pricing	Discount off MSRP for
Eggnics	MSRP Catalog Pricing		NA.	Catalog Pricing Available Upon	Discount off MSRP for all products in this
Feenics	MSRP Catalog Pricing Available Upon Request	All Feenics Products available from our company	NA	Catalog Pricing Available Upon	Discount off MSRP for
Feenics			NA	Catalog Pricing Available Upon Request 4:	Discount off MSRP for all products in this L category
Feenics			NA	Catalog Pricing Available Upon Request 4 MSRP - MSRP	Discount off MSRP for all products in this L category Indicated Percentage
Feenics			NA	Catalog Pricing Available Upon Request 4: MSRP - MSRP Catalog Pricing	Discount off MSRP for all products in this I category Indicated Percentage Discount off MSRP for
Feenics			NA	Catalog Pricing Available Upon Request 4 MSRP - MSRP	Discount off MSRP for all products in this L category Indicated Percentage
Feenics Folger Adam	Available Upon Request	company	NA NA	Catalog Pricing Available Upon Request 4: MSRP - MSRP Catalog Pricing Available Upon	Discount off MSRP for all products in this L category Indicated Percentage Discount off MSRP for all products in this
	Available Upon Request MSRP Catalog Pricing	company All Folger Adam Products available from		Catalog Pricing Available Upon Request 4: MSRP - MSRP Catalog Pricing Available Upon	Discount off MSRP for all products in this I category Indicated Percentage Discount off MSRP for
	Available Upon Request MSRP Catalog Pricing	company All Folger Adam Products available from		Catalog Pricing Available Upon Request 4: MSRP - MSRP Catalog Pricing Available Upon Request 5:	Discount off MSRP for all products in this L category Indicated Percentage Discount off MSRP for all products in this category
	Available Upon Request MSRP Catalog Pricing	company All Folger Adam Products available from		Catalog Pricing Available Upon Request 4: MSRP - MSRP Catalog Pricing Available Upon Request 5: MSRP - MSRP	Discount off MSRP for all products in this L category Indicated Percentage Discount off MSRP for all products in this category Indicated Percentage
	Available Upon Request MSRP Catalog Pricing Available Upon Request	All Folger Adam Products available from our company		Catalog Pricing Available Upon Request 4: MSRP - MSRP Catalog Pricing Available Upon Request 5: MSRP - MSRP Catalog Pricing	Discount off MSRP for all products in this L category Indicated Percentage Discount off MSRP for all products in this category Indicated Percentage Discount off MSRP for other products in this category
	Available Upon Request MSRP Catalog Pricing	company All Folger Adam Products available from		Catalog Pricing Available Upon Request 4: MSRP - MSRP Catalog Pricing Available Upon Request 5: MSRP - MSRP	Discount off MSRP for all products in this L category Indicated Percentage Discount off MSRP for all products in this category
	Available Upon Request MSRP Catalog Pricing Available Upon Request	All Folger Adam Products available from our company		Catalog Pricing Available Upon Request 4: MSRP - MSRP Catalog Pricing Available Upon Request 5: MSRP - MSRP Catalog Pricing Available Upon Available Upon	Discount off MSRP for all products in this L category Indicated Percentage Discount off MSRP for all products in this category Indicated Percentage Discount off MSRP for other products in this category
Folger Adam	Available Upon Request MSRP Catalog Pricing Available Upon Request MSRP Catalog Pricing	All Folger Adam Products available from our company All Genetec - Clearance Products	NA	Catalog Pricing Available Upon Request 4: MSRP - MSRP Catalog Pricing Available Upon Request 5: MSRP - MSRP Catalog Pricing Available Upon Available Upon	Discount off MSRP for all products in this Lategory Indicated Percentage Discount off MSRP for all products in this Category Indicated Percentage Discount off MSRP for all products in this
Folger Adam	Available Upon Request MSRP Catalog Pricing Available Upon Request MSRP Catalog Pricing	All Folger Adam Products available from our company All Genetec - Clearance Products	NA	Catalog Pricing Available Upon Request 4: MSRP - MSRP Catalog Pricing Available Upon Request 5: MSRP - MSRP Catalog Pricing Available Upon Request 5:	Discount off MSRP for all products in this L category Indicated Percentage Discount off MSRP for all products in this category Indicated Percentage Discount off MSRP for all products in this category
Folger Adam	Available Upon Request MSRP Catalog Pricing Available Upon Request MSRP Catalog Pricing	All Folger Adam Products available from our company All Genetec - Clearance Products	NA	Catalog Pricing Available Upon Request 4: MSRP - MSRP Catalog Pricing Available Upon Request 5: MSRP - MSRP Catalog Pricing Available Upon Request 5: MSRP - MSRP Catalog Pricing Available Upon Request 6: MSRP - MSRP	Discount off MSRP for all products in this t category Indicated Percentage Discount off MSRP for all products in this category Indicated Percentage Discount off MSRP for all products in this occupance of the modern of the mo
Folger Adam Genetec - Clearance	Available Upon Request MSRP Catalog Pricing Available Upon Request MSRP Catalog Pricing Available Upon Request	All Folger Adam Products available from our company All Genetec - Clearance Products available from our company	NA	Catalog Pricing Available Upon Request MSRP - MSRP Catalog Pricing	Discount off MSRP for all products in this L category Indicated Percentage Discount off MSRP for all products in this category Indicated Percentage Discount off MSRP for all products in this category Indicated Percentage Discount off MSRP for all products in this D category Indicated Percentage Discount off MSRP for Discount off MSRP for Discount off MSRP for
Folger Adam	Available Upon Request MSRP Catalog Pricing Available Upon Request MSRP Catalog Pricing	All Folger Adam Products available from our company All Genetec - Clearance Products	NA	Catalog Pricing Available Upon Request MSRP - MSRP Catalog Pricing Available Upon Request S: MSRP - MSRP Catalog Pricing Available Upon Request MSRP - MSRP Catalog Pricing Available Upon Request MSRP - MSRP Catalog Pricing Available Upon Available Upon Request	Discount off MSRP for all products in this L category Indicated Percentage Discount off MSRP for all products in this category Indicated Percentage Discount off MSRP for all products in this category

Genetec - Security		All Genetec - Security Center/Omnicast/Synergis/AutoVu/Clearl		MSRP - MSRP Catalog Pricing			Indicated Percentage Discount off MSRP for
Center/Omnicast/Synergis/Aut	MSRP Catalog Pricing	D/Stratocast* Products available from		Available Upon			all products in this
oVu/ClearID/Stratocast*	Available Upon Request	our company	NA	Request		17	category
				MSRP - MSRP			Indicated Percentage
				Catalog Pricing			Discount off MSRP for
	MSRP Catalog Pricing	All Genetec - StreamVault Products		Available Upon			all products in this
Genetec - StreamVault	Available Upon Request	available from our company	NA	Request		30	category
*Genetec - Other:							
customizations, specialty		All *Genetec - Other: customizations,					
licenses, managed services,		specialty licenses, managed services,		MSRP - MSRP			Indicated Percentage
certain 3rd party connection licenses, factory professional	MSRP Catalog Pricing	certain 3rd party connection licenses, factory professional services Products		Catalog Pricing Available Upon	varies by product		Discount off MSRP for all products in this
services	Available Upon Request	available from our company	NA	Request	category		category
		,			,		,
				MSRP - MSRP			Indicated Percentage
	MSRP Catalog Pricing	All Hanwha Products available from our		Catalog Pricing Available Upon			Discount off MSRP for all products in this
Hanwha	Available Upon Request	company	NA	Request			category
				MSRP - MSRP			Indicated Percentage
	MSRP Catalog Pricing	All HES Products available from our		Catalog Pricing Available Upon			Discount off MSRP for all products in this
HES	Available Upon Request	company	NA	Request			category
				- 1			γ
				MSRP - MSRP			Indicated Percentage
	MSRP Catalog Pricing	All HID Products available from our		Catalog Pricing Available Upon			Discount off MSRP for all products in this
HID	Available Upon Request	company	NA	Request			category
	- политический пол						
				MSRP - MSRP			Indicated Percentage
	MCDD Catalag Driaing	All : Dec Comono Dec dueto que ilable fue es		Catalog Pricing			Discount off MSRP for
i-Pro Cameras	MSRP Catalog Pricing Available Upon Request	All i-Pro Cameras Products available from our company	NA	Available Upon Request		26	all products in this category
TTTO Cameras	Attailable open nequest	cai company		request			опседолу
				MSRP - MSRP			Indicated Percentage
	MCDD Catalag Driaing	All : Dec Manitos Cost Decivete eveileble		Catalog Pricing			Discount off MSRP for
i-Pro Monitor Cast	MSRP Catalog Pricing Available Upon Request	All i-Pro Monitor Cast Products available from our company	NA	Available Upon Request			all products in this category
TTTO WORKOT CUST	Available opon Request	Trom our company	147.	request		20	cutegory
				MSRP - MSRP			Indicated Percentage
	MCDD Catalag Driaing	All : Dec Vide a lesight Dec ducte quallable		Catalog Pricing			Discount off MSRP for
i-Pro Video Insight	MSRP Catalog Pricing Available Upon Request	All i-Pro Video Insight Products available from our company	NA	Available Upon Request			all products in this category
							,
				MSRP - MSRP			Indicated Percentage
	MSRP Catalog Pricing	All IronYun Products available from our		Catalog Pricing Available Upon			Discount off MSRP for all products in this
IronYun	Available Upon Request	company	NA	Request			category
				MSRP - MSRP			Indicated Percentage
	MSRP Catalog Pricing	All Ives Products available from our		Catalog Pricing Available Upon			Discount off MSRP for all products in this
Ives	Available Upon Request	company	NA	Request			category
				MSRP - MSRP			Indicated Percentage
	MSRP Catalog Pricing	All LCN Products available from our		Catalog Pricing Available Upon			Discount off MSRP for all products in this
LCN	Available Upon Request	company	NA	Request			category
				MSRP - MSRP			Indicated Percentage Discount off MSRP for
	MSRP Catalog Pricing	All Lenel/S2 Netbox* Products available		Catalog Pricing Available Upon			all products in this
Lenel/S2 Netbox*	Available Upon Request	from our company	NA	Request			category
				MSRP - MSRP			Indicated Percentage Discount off MSRP for
	MSRP Catalog Pricing	All Lenel/S2 OnGuard* Products available		Catalog Pricing Available Upon			all products in this
Lenel/S2 OnGuard*	Available Upon Request	from our company	NA	Request			category
*Lenel/S2 - Other:		All *Longl/\$2 Other automics					
customizations, specialty licenses, managed services,		All *Lenel/S2 - Other: customizations, specialty licenses, managed services,		MSRP - MSRP			Indicated Percentage
certain 3rd party connection		certain 3rd party connection licenses,		Catalog Pricing			Discount off MSRP for
licenses, factory professional	MSRP Catalog Pricing	factory professional services Products		Available Upon	varies by product		all products in this
services	Available Upon Request	available from our company	NA	Request	category		category

LifeSafetyPower	MSRP Catalog Pricing Available Upon Request	All LifeSafetyPower Products available from our company	NA	MSRP - MSRP Catalog Pricing Available Upon Request	26	Indicated Percentage Discount off MSRP for all products in this category
MckInney Electrical Accessories	MSRP Catalog Pricing Available Upon Request	All MckInney Electrical Accessories Products available from our company	NA	MSRP - MSRP Catalog Pricing Available Upon Request	0	Indicated Percentage Discount off MSRP for all products in this category
McKinney Hinges	MSRP Catalog Pricing Available Upon Request	All McKinney Hinges Products available from our company	NA	MSRP - MSRP Catalog Pricing Available Upon Request	49	Indicated Percentage Discount off MSRP for all products in this category
McKinney MacPro Hinges	MSRP Catalog Pricing Available Upon Request	All McKinney MacPro Hinges Products available from our company	NA	MSRP - MSRP Catalog Pricing Available Upon Request	0	Indicated Percentage Discount off MSRP for all products in this category
Milestone	MSRP Catalog Pricing Available Upon Request	All Milestone Products available from our company	NA	MSRP - MSRP Catalog Pricing Available Upon Request	17	Indicated Percentage Discount off MSRP for all products in this category
Nedap	MSRP Catalog Pricing Available Upon Request	All Nedap Products available from our company	NA	MSRP - MSRP Catalog Pricing Available Upon Request	4	Indicated Percentage Discount off MSRP for all products in this category
Norton - Electro-mechanical operators 6300/6200/6000/5800/5700/ 5500/Powermatic	MSRP Catalog Pricing Available Upon Request	All Norton - Electro-mechanical operators 6300/6200/6000/5800/5700/5500/Power matic Products available from our company	NA	MSRP - MSRP Catalog Pricing Available Upon Request	46	Indicated Percentage Discount off MSRP for all products in this category
Norton - Electro-mechanical operators 7100/7200/Power Tracks	MSRP Catalog Pricing Available Upon Request	All Norton - Electro-mechanical operators 7100/7200/Power Tracks Products available from our company	NA	MSRP - MSRP Catalog Pricing Available Upon Request	52	Indicated Percentage Discount off MSRP for all products in this category
Open Options	MSRP Catalog Pricing Available Upon Request	All Open Options Products available from our company	NA	MSRP - MSRP Catalog Pricing Available Upon Request	41	Indicated Percentage Discount off MSRP for all products in this category
Open Path	MSRP Catalog Pricing Available Upon Request	All Open Path Products available from our company	NA	MSRP - MSRP Catalog Pricing Available Upon Request	23	Indicated Percentage Discount off MSRP for all products in this category
Qumulex	MSRP Catalog Pricing Available Upon Request	All Qumulex Products available from our company	NA	MSRP - MSRP Catalog Pricing Available Upon Request	17	Indicated Percentage Discount off MSRP for all products in this category
Rockwood	MSRP Catalog Pricing Available Upon Request	All Rockwood Products available from our company	NA	MSRP - MSRP Catalog Pricing Available Upon Request	37	Indicated Percentage Discount off MSRP for all products in this category
RS2	MSRP Catalog Pricing Available Upon Request	All RS2 Products available from our company	NA	MSRP - MSRP Catalog Pricing Available Upon Request	41	Indicated Percentage Discount off MSRP for all products in this category
Sargent Aperio Products IN100 – 10L Bored/7900 Morti se/8200 Mortise/7300 Series/ 80 Series Exits		All Sargent Aperio Products IN100 – 10L Bored/7900 Mortise/8200 M ortise/7300 Series/80 Series Exits Products available from our company	NA	MSRP - MSRP Catalog Pricing Available Upon Request		Indicated Percentage Discount off MSRP for all products in this category
Sargent Components, Parts,	MSRP Catalog Pricing Available Upon Request	All Sargent Components, Parts, Accessories Products available from our company	NA	MSRP - MSRP Catalog Pricing Available Upon Request		Indicated Percentage Discount off MSRP for all products in this category
Sargent Electronic Accessories	MSRP Catalog Pricing Available Upon Request	All Sargent Electronic Accessories Products available from our company	NA	MSRP - MSRP Catalog Pricing Available Upon Request		Indicated Percentage Discount off MSRP for all products in this category

Sargent		All Sargent				
Exit Devices/Exit Trims/Mullio		Exit Devices/Exit Trims/Mullions -		MSRP - MSRP		Indicated Percentage
ns -	MCDD Catalage Distance	20/30 Series/80 Series/90 Series/Exit Tri		Catalog Pricing		Discount off MSRP for
20/30 Series/80 Series/90 Seri es/Exit Trim/Mullions	MSRP Catalog Pricing Available Upon Request	m/Mullions Products available from our company	NA	Available Upon Request	52	all products in this category
CS/ EXIC TTIITI/ IVIUIIOTIS	Available opon Request	Company	N/A	request	33	category
Sargent Grade 1 & 2 Bored		All Sargent Grade 1 & 2 Bored		MSRP - MSRP		Indicated Percentage
Locks/Grade 1	MCDD Catalage Distance	Locks/Grade 1 Mortise/Specialty		Catalog Pricing		Discount off MSRP for
Mortise/Specialty Locks/Deadlocks -	MSRP Catalog Pricing Available Upon Request	Locks/Deadlocks - Products available from our company	NA	Available Upon Request	53	all products in this category
Locks/ Deddiocks	Available opon Request	All Sargent Heavy Duty/Standard	TVA	request	33	category
Sargent Heavy Duty/Standard		Duty/Light Duty Closers -		MSRP - MSRP		Indicated Percentage
Duty/Light Duty Closers -		1431/268/269/278/281/351/1331/1131		Catalog Pricing		Discount off MSRP for
1431/268/269/278/281/351/ 1331/1131 Series	MSRP Catalog Pricing Available Upon Request	Series Products available from our company	NA	Available Upon Request	55	all products in this category
1551/1151 561163	Available Opoli Request	Company	NA .	request	33	category
Sargent Integrated Wired		All Sargent Integrated Wired Products		MCDD MCDD		Indicated Daysontons
Products SE LP10/SN Series - 10L Bored/7000 Series Multi-		SE LP10/SN Series - 10L Bored/7000 Series Multi-		MSRP - MSRP Catalog Pricing		Indicated Percentage Discount off MSRP for
Point/8200 Mortise/80 Series	MSRP Catalog Pricing	Point/8200 Mortise/80 Series Exits		Available Upon		all products in this
Exits	Available Upon Request	Products available from our company	NA	Request	46	category
Sargent ID Enabled Dead.cate		All Sargant ID Enabled Bradusts		MSRP - MSRP		Indicated Paracetees
Sargent IP Enabled Products IN120/IN220 – 10L Bored/790		All Sargent IP Enabled Products IN120/IN220 – 10L Bored/7900 Mortise/8		Catalog Pricing		Indicated Percentage Discount off MSRP for
0 Mortise/8200 Mortise/80 Se	MSRP Catalog Pricing	200 Mortise/80 Series Exit Products		Available Upon		all products in this
ries Exit	Available Upon Request	available from our company	NA	Request	39	category
				AACDD AACDD		La disease d Bassassassassassassassassassassassassass
				MSRP - MSRP Catalog Pricing		Indicated Percentage Discount off MSRP for
	MSRP Catalog Pricing	All Schlage Biometrics Products available		Available Upon		all products in this
Schlage Biometrics	Available Upon Request	from our company	NA	Request	23	category
				MSRP - MSRP Catalog Pricing		Indicated Percentage Discount off MSRP for
	MSRP Catalog Pricing	All Schlage Commercial Products available		Available Upon		all products in this
Schlage Commercial	Available Upon Request	from our company	NA	Request	48	category
				MSRP - MSRP Catalog Pricing		Indicated Percentage Discount off MSRP for
Schlage Credentials and	MSRP Catalog Pricing	All Schlage Credentials and Readers		Available Upon		all products in this
Readers	Available Upon Request	Products available from our company	NA	Request	42	category
				MSRP - MSRP		Indicated Percentage Discount off MSRP for
	MSRP Catalog Pricing	All Schlage Electronics Products available		Catalog Pricing Available Upon		all products in this
Schlage Electronics	Available Upon Request	from our company	NA	Request	42	category
				MSRP - MSRP Catalog Pricing		Indicated Percentage Discount off MSRP for
	MSRP Catalog Pricing	All Securitron Products available from our		Available Upon		all products in this
Securitron	Available Upon Request	company	NA	Request	51	category
				MCDD MCDD		Indicated Percentage
				MSRP - MSRP Catalog Pricing		Discount off MSRP for
	MSRP Catalog Pricing	All Seneca Products available from our		Available Upon		all products in this
Seneca	Available Upon Request	company	NA	Request	28	category
				MCDD MCDD		Indicated Decree
		All Software House - category B		MSRP - MSRP Catalog Pricing		Indicated Percentage Discount off MSRP for
Software House - category B	MSRP Catalog Pricing	products* Products available from our		Available Upon		all products in this
products*	Available Upon Request	company	NA	Request	28	category
				MSRP - MSRP		Indicated Paracetees
		All Software House - category D		Catalog Pricing		Indicated Percentage Discount off MSRP for
Software House - category D	MSRP Catalog Pricing	products* Products available from our		Available Upon		all products in this
products*	Available Upon Request	company	NA	Request	10	category
*Software House - Other:		All *Software House - Other:				
customizations, specialty		customizations, specialty licenses,				
licenses, managed services,		managed services, certain 3rd party		MSRP - MSRP		Indicated Percentage
certain 3rd party connection		connection licenses, factory professional		Catalog Pricing		Discount off MSRP for
licenses, factory professional	MSRP Catalog Pricing	services Products available from our	NA	Available Upon	varies by product	all products in this
services	Available Upon Request	company	NA	Request	category	category
				MSRP - MSRP		Indicated Percentage
				Catalog Pricing		Discount off MSRP for
Chartefore 7: 11:1	MSRP Catalog Pricing	All Stentofone - Zenitel Products available	N. A.	Available Upon		all products in this
Stentofone - Zenitel	Available Upon Request	from our company	NA	Request	23	category

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				MSRP - MSRP		Indicated Percentage
				Catalog Pricing		Discount off MSRP for
	MSRP Catalog Pricing	All Ubiquiti Products available from our		Available Upon		all products in this
Ubiquiti	Available Upon Request	company	NA	Request	0	category
				MSRP - MSRP		Indicated Description
				Catalog Pricing		Indicated Percentage Discount off MSRP for
	MSRP Catalog Pricing	All Vanderbilt Products available from our		Available Upon		all products in this
Vanderbilt	Available Upon Request	company	NA	Request	41	category
Variacione	Available opon nequest	company	1471	request	71	category
				MSRP - MSRP		Indicated Percentage
				Catalog Pricing		Discount off MSRP for
	MSRP Catalog Pricing	All Verkada Products available from our		Available Upon		all products in this
Verkada	Available Upon Request	company	NA	Request	17	category
				MSRP - MSRP		Indicated Percentage
				Catalog Pricing		Discount off MSRP for
	MSRP Catalog Pricing	All Von Duprin Products available from		Available Upon		all products in this
Von Duprin	Available Upon Request	our company	NA	Request	42	category
				MSRP - MSRP		Indicated Percentage
				Catalog Pricing		Discount off MSRP for
	MSRP Catalog Pricing	All Von Duprin Network Products		Available Upon		all products in this
Von Duprin Network	Available Upon Request	available from our company	NA	Request	30	category
von Dapini Network	Available opon nequest	available from our company	INA.	Request		category
				MSRP - MSRP		Indicated Percentage
				Catalog Pricing		Discount off MSRP for
	MSRP Catalog Pricing	All OpenEye Products available from our		Available Upon		all products in this
OpenEye	Available Upon Request	company	NA	Request	17	category
				MSRP - MSRP		Indicated Percentage
				Catalog Pricing		Discount off MSRP for
	MSRP Catalog Pricing	All Cisco Products available from our		Available Upon		all products in this
Cisco	Available Upon Request	company	NA	Request	25	category
				MCDD MCDD		La disease di Decessories de
				MSRP - MSRP		Indicated Percentage
	MCDD Catalag Driaing	All Ciana CAMARTAIGT Duadriate available		Catalog Pricing		Discount off MSRP for
Cisco SMARTNET	MSRP Catalog Pricing Available Upon Request	All Cisco SMARTNET Products available from our company	NA	Available Upon	0	all products in this
CISCO SIVIANTINET	Available Opoli Request	Trom our company	INA	Request	U	category
				MSRP - MSRP		Indicated Percentage
				Catalog Pricing		Discount off MSRP for
	MSRP Catalog Pricing	All Meraki Products available from our		Available Upon		all products in this
Meraki	Available Upon Request	company	NA	Request	25	category
						,
				MSRP - MSRP		Indicated Percentage
				Catalog Pricing		Discount off MSRP for
	MSRP Catalog Pricing	All Brivo - Categories A, B, D Products		Available Upon		all products in this
Brivo - Categories A, B, D	Available Upon Request	available from our company	NA	Request	23	category
				MSRP - MSRP		Indicated Percentage
	MCDD C : 1 5 : :	All Divine Code Code Code Code Code Code Code Cod		Catalog Pricing		Discount off MSRP for
Daine Cateronic	MSRP Catalog Pricing	All Brivo - Category C Products available	212	Available Upon	-	all products in this
Brivo - Category C	Available Upon Request	from our company	NA	Request	4	category
				MSRP - MSRP		Indicated Percentage
				Catalog Pricing		Discount off MSRP for
	MSRP Catalog Pricing	All Brivo - Category E Products available		Available Upon		all products in this
Brivo - Category E	Available Upon Request	from our company	NA	Request	n	category
		15007		- 9		
				MSRP - MSRP		Indicated Percentage
				Catalog Pricing		Discount off MSRP for
	MSRP Catalog Pricing	All HP/Aruba Products available from our		Available Upon		all products in this
HP/Aruba	Available Upon Request	company	NA	Request	24	category
					·	
				MSRP - MSRP		Indicated Percentage
				Catalog Pricing		Discount off MSRP for
	MSRP Catalog Pricing	All Extreme Networks Products available		Available Upon		all products in this
Extreme Networks	Available Upon Request	from our company	NA	Request	24	category
				MSRP - MSRP		Indicated Paracetes
						Indicated Percentage Discount off MSRP for
	MSRP Catalog Pricing	All Cambium Networks Products available		Catalog Pricing Available Upon		all products in this
i l	Available Upon Request	from our company	NA	Request	24	category
Cambium Networks	Available Opoli Request	nonious company	170	nequest	24	category
Cambium Networks						Í.
Cambium Networks				MSRP - MSRP		Indicated Percentage
Cambium Networks				MSRP - MSRP Catalog Pricing		Indicated Percentage Discount off MSRP for
Cambium Networks	MSRP Catalog Pricing	All Valcom Products available from our		Catalog Pricing		Discount off MSRP for
Cambium Networks Valcom	MSRP Catalog Pricing Available Upon Request	All Valcom Products available from our company	NA		10	_

				1		
				MSRP - MSRP		Indicated Percentage
				Catalog Pricing		Discount off MSRP for
	MSRP Catalog Pricing	All Audio Enhancement Products available		Available Upon		all products in this
Audio Enhancement	Available Upon Request	from our company	NA	Request	10	category
				MSRP - MSRP		Indicated Percentage
				Catalog Pricing		Discount off MSRP for
	MSRP Catalog Pricing	All BIAMP Products available from our		Available Upon		all products in this
BIAMP	Available Upon Request	company	NA	Request	10	category
				MSRP - MSRP		Indicated Percentage
				Catalog Pricing		Discount off MSRP for
	MSRP Catalog Pricing	All Lenovo Products available from our		Available Upon	varies by product	all products in this
Lenovo	Available Upon Request	company	NA	Request	category	category
				MSRP - MSRP		Indicated Percentage
				Catalog Pricing		Discount off MSRP for
Cable and connectors (all	MSRP Catalog Pricing	All Cable and connectors (all types)		Available Upon		all products in this
types)	Available Upon Request	Products available from our company	NA	Request	market determined	category